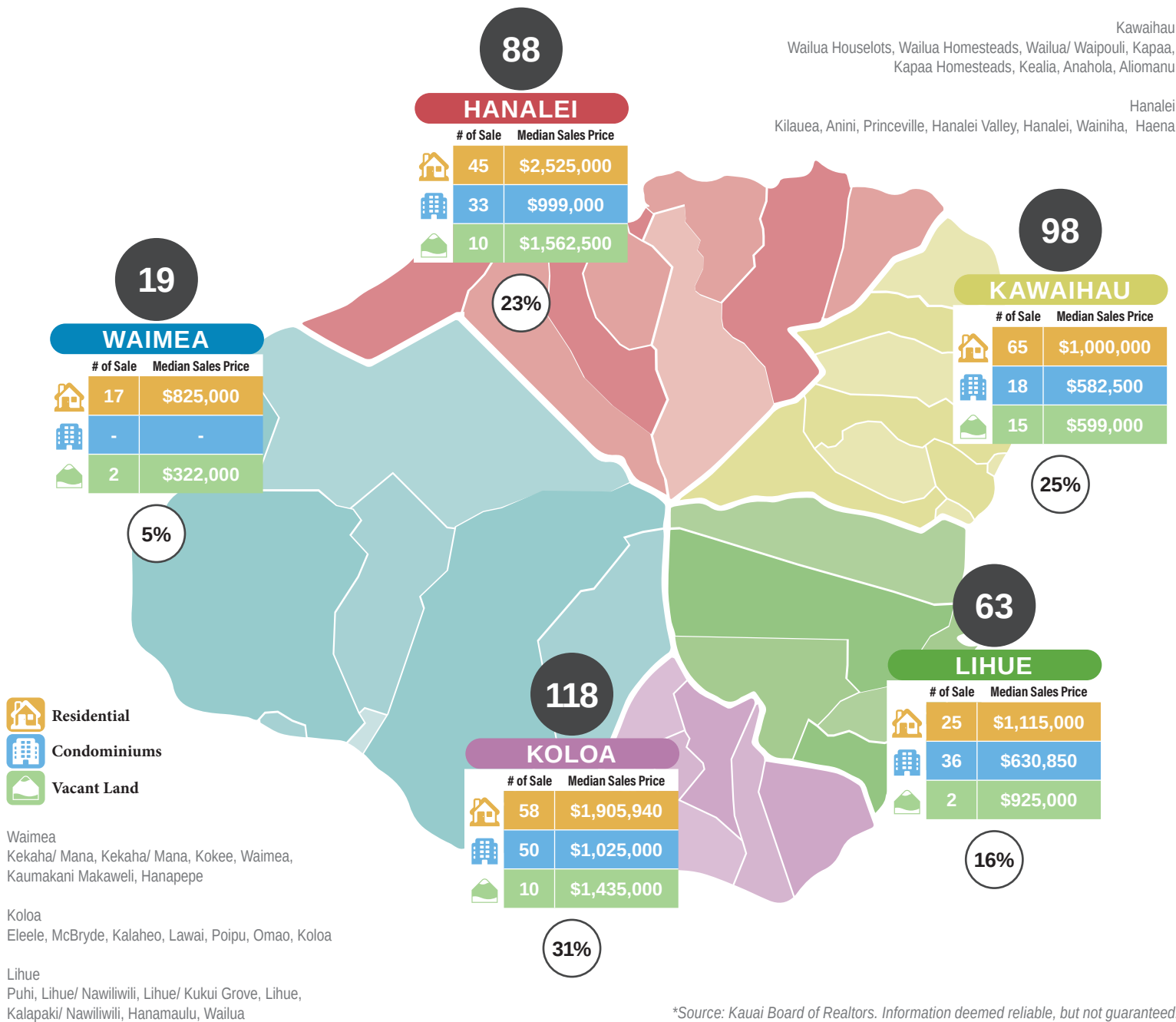




*Source: Kauai Board of Realtors. Information deemed reliable, but not guaranteed.

	% OF CLOSINGS		# OF UNITS RECORDED			MEDIAN PRICE		
🏠 HOMES	54%		210	▼	-10%	\$1,300,000	▲	11%
🏢 CONDO	36%		137	▼	-19%	\$845,000	▼	-3%
🌳 LAND	10%		39	▼	-34%	\$897,000	▼	-6%

YTD NUMBER OF UNITS RECORDED			YTD TOTAL DOLLAR VOLUME		
DISTRICT	2026	% Change	DISTRICT	2026	% Change
KOLOA	118	31%	KOLOA	\$214,770,411	-11%
KAWAIHAU	98	25%	HANALEI	\$215,682,736	-4%
HANALEI	88	23%	KAWAIHAU	\$113,253,860	-7%
LIHUE	63	16%	LIHUE	\$67,021,031	-19%
WAIMEA	19	5%	WAIMEA	\$14,580,895	-20%
TOTAL	386	-16%	TOTAL	\$625,308,933	-9%

○ % of Closed Sales by Districts through July 31, 2026

● Number of Recorded Transactions from January 1, 2026 – July 31, 2026



KAUAI

YEAR-TO-DATE

386 TOTAL NUMBER OF SALES 2026	\$1,300,000 MEDIAN PRICE HOME 11%	\$625,308,933 TOTAL DOLLAR VOLUME 2026
461 TOTAL NUMBER OF SALES 2025	\$845,000 MEDIAN PRICE CONDO -3%	\$689,419,239 TOTAL DOLLAR VOLUME 2025
-16%	-6%	-9%

	Number of Sales			Median Sales Price			Total Dollar Volume		
	2026	2025	% Change	2026	2025	% Change	2026	2025	% Change
WAIMEA	17	20	-15%	\$825,000	\$812,500	2%	\$13,936,895	\$16,370,000	-15%
KOLOA	58	83	-30%	\$1,905,940	\$1,315,000	45%	\$139,645,686	\$165,558,688	-16%
LIHUE	25	24	4%	\$1,115,000	\$1,162,500	-4%	\$31,268,505	\$31,485,600	-1%
KAWAIHAU	65	68	-4%	\$1,000,000	\$1,037,500	-4%	\$90,017,360	\$89,146,796	1%
HANALEI	45	38	18%	\$2,525,000	\$2,491,250	1%	\$151,043,128	\$111,300,149	36%
TOTAL	210	233	-10%	\$1,300,000	\$1,175,000	11%	\$425,911,574	\$413,861,233	3%

	Number of Sales			Median Sales Price			Total Dollar Volume		
	2026	2025	% Change	2026	2025	% Change	2026	2025	% Change
WAIMEA	-	1	-100%	-	\$735,000	-100%	-	\$735,000	-100%
KOLOA	50	48	4%	\$1,025,000	\$1,100,000	-7%	\$58,319,725	\$54,434,000	7%
LIHUE	36	45	-20%	\$630,850	\$525,000	20%	\$33,902,526	\$45,984,507	-26%
KAWAIHAU	18	22	-18%	\$582,500	\$600,000	-3%	\$12,398,000	\$16,760,000	-26%
HANALEI	33	53	-38%	\$999,000	\$1,081,000	-8%	\$36,295,500	\$64,611,499	-44%
TOTAL	137	169	-19%	\$845,000	\$875,000	-3%	\$140,915,751	\$182,525,006	-23%

	Number of Sales			Median Sales Price			Total Dollar Volume		
	2026	2025	% Change	2026	2025	% Change	2026	2025	% Change
WAIMEA	2	3	-33%	\$322,000	\$335,000	-4%	\$644,000	\$1,060,000	-39%
KOLOA	10	19	-47%	\$1,435,000	\$950,000	51%	\$16,805,000	\$22,444,000	-25%
LIHUE	2	6	-67%	\$925,000	\$900,000	3%	\$1,850,000	\$5,409,000	-66%
KAWAIHAU	15	16	-6%	\$599,000	\$510,000	17%	\$10,838,500	\$16,504,000	-34%
HANALEI	10	15	-33%	\$1,562,500	\$1,970,000	-21%	\$28,344,108	\$47,616,000	-40%
TOTAL	39	59	-34%	\$897,000	\$950,000	-6%	\$58,481,608	\$93,033,000	-37%



HANALEI

HOMES

Number of Sales	45	18%
Total Dollar Transactions	\$151,043,128	36%

CONDOS

Number of Sales	33	-38%
Total Dollar Transactions	\$36,295,500	-44%

LAND

Number of Sales	10	-33%
Total Dollar Transactions	\$28,344,108	-40%

KAWAIHAU

HOMES

Number of Sales	65	-4%
Total Dollar Transactions	\$90,017,360	1%

CONDOS

Number of Sales	18	-18%
Total Dollar Transactions	\$12,398,000	-26%

LAND

Number of Sales	15	-6%
Total Dollar Transactions	\$10,838,500	-34%

WAIMEA

HOMES

Number of Sales	17	-15%
Total Dollar Transactions	\$13,936,895	-15%

CONDOS

Number of Sales	-	-100%
Total Dollar Transactions	-	-100%

LAND

Number of Sales	2	-33%
Total Dollar Transactions	\$644,000	-39%

LIHUE

HOMES

Number of Sales	25	4%
Total Dollar Transactions	\$31,268,505	-1%

CONDOS

Number of Sales	36	-20%
Total Dollar Transactions	\$33,902,526	-26%

LAND

Number of Sales	2	-67%
Total Dollar Transactions	\$1,850,000	-66%

KOLOA

HOMES

Number of Sales	58	-30%
Total Dollar Transactions	\$139,645,686	-16%

CONDOS

Number of Sales	50	4%
Total Dollar Transactions	\$58,319,725	7%

LAND

Number of Sales	10	-47%
Total Dollar Transactions	\$16,805,000	-25%

Waimea
 Kekaha/ Mana, Kekaha/ Mana, Kokee, Waimea,
 Kaumakani Makaweli, Hanapepe

Koloa
 Eleele, McBryde, Kalaheo, Lawai, Poipu, Omao, Koloa

Lihue
 Puhi, Lihue/ Nawiliwili, Lihue/ Kukui Grove, Lihue,
 Kalapaki/ Nawiliwili, Hanamaulu, Wailua

Kawaihau
 Wailua Houselots, Wailua Homesteads, Wailua/ Waipouli,
 Kapaa, Kapaa Homesteads, Kealia, Anahola, Aliomanu

Hanalei
 Kilauea, Anini, Princeville, Hanalei Valley, Hanalei,
 Wainiha, Haena





RESIDENTIAL

Home Sales

210

vs 2025

233

-10%

Median Sales Price

\$1,300,000

vs 2025

\$1,175,000

11%

Total Dollar Volume

\$425,911,574

vs 2025

\$413,861,233

3%



CONDOMINIUM

Condo Sales

137

vs 2025

169

-19%

Median Sales Price

\$845,000

vs 2025

\$875,000

-3%

Total Dollar Volume

\$140,915,751

vs 2025

\$182,525,006

-23%



VACANT LAND

Vacant Land Sales

39

vs 2025

59

-34%

Median Sales Price

\$897,000

vs 2025

\$950,000

-6%

Total Dollar Volume

\$58,481,608

vs 2025

\$93,033,000

-37%

Scan Hawaii Buyer & Seller Guide

