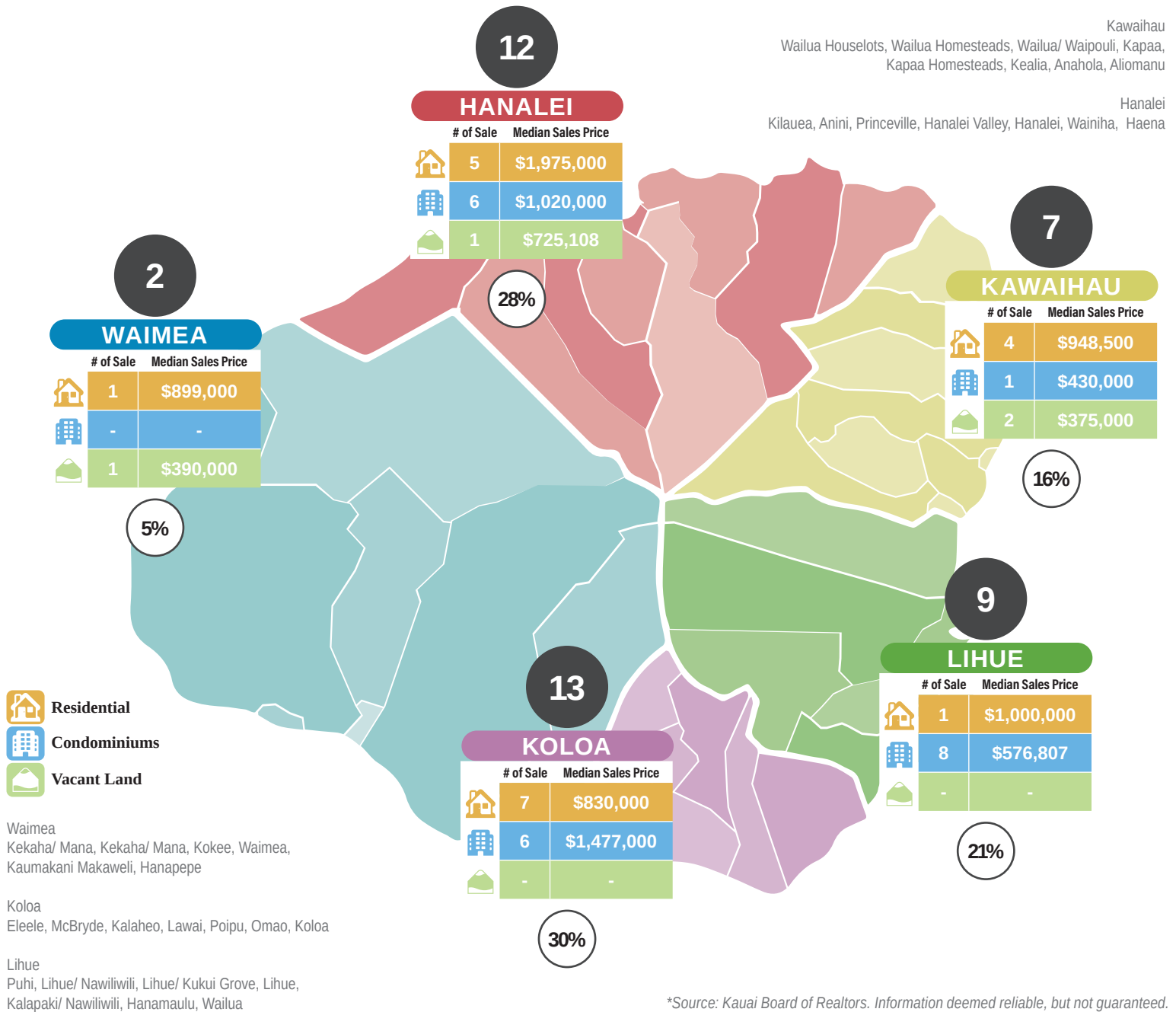




*Source: Kauai Board of Realtors. Information deemed reliable, but not guaranteed.

	% OF CLOSINGS		# OF UNITS RECORDED			MEDIAN PRICE		
HOMES	42%		18	▼	-38%	\$987,500	▼	-25%
CONDO	49%		21	▼	-32%	\$965,000	▲	21%
LAND	9%		4	▼	-64%	\$445,000	▼	-70%

YTD NUMBER OF UNITS RECORDED			YTD TOTAL DOLLAR VOLUME		
DISTRICT	2026	% Change	DISTRICT	2026	% Change
KOLOA	13	30%	KOLOA	\$18,386,380	-48%
KAWAIHAU	7	16%	HANALEI	\$16,597,608	-59%
HANALEI	12	28%	KAWAIHAU	\$4,927,000	-77%
LIHUE	9	21%	LIHUE	\$10,142,414	185%
WAIMEA	2	5%	WAIMEA	\$1,289,000	-54%
TOTAL	43	-39%	TOTAL	\$51,342,402	-51%

% of Closed Sales by Districts through January 31, 2026

Number of Recorded Transactions from January 1, 2026 – January 31, 2026



KAUAI

YEAR-TO-DATE

43
TOTAL NUMBER OF SALES
2026

71
TOTAL NUMBER OF SALES
2025

-39%

\$987,500
MEDIAN PRICE HOME

\$965,000
MEDIAN PRICE CONDO

\$445,000
MEDIAN PRICE LAND

-25%

21%

-70%

\$51,342,402
TOTAL DOLLAR VOLUME
2026

\$104,144,800
TOTAL DOLLAR VOLUME
2025

-51%

RESIDENTIAL

	Number of Sales			Median Sales Price			Total Dollar Volume		
	2026	2025	% Change	2026	2025	% Change	2026	2025	% Change
WAIMEA	1	3	-67%	\$899,000	\$810,000	11%	\$899,000	\$2,370,000	-62%
KOLOA	7	8	-13%	\$830,000	\$1,625,000	-49%	\$9,432,380	\$16,679,000	-43%
LIHUE	1	1		\$1,000,000	\$820,000	22%	\$1,000,000	\$820,000	22%
KAWAIHAU	4	8	-50%	\$948,500	\$1,235,000	-23%	\$3,747,000	\$15,201,500	-75%
HANALEI	5	9	-44%	\$1,975,000	\$1,825,000	8%	\$9,725,000	\$23,235,300	-58%
TOTAL	18	29	-38%	\$987,500	\$1,325,000	-25%	\$24,803,380	\$58,305,800	-57%

CONDOMINIUM

	Number of Sales			Median Sales Price			Total Dollar Volume		
	2026	2025	% Change	2026	2025	% Change	2026	2025	% Change
WAIMEA	-	-	-	-	-	-	-	-	-
KOLOA	6	12	-50%	\$1,477,000	\$996,000	48%	\$8,954,000	\$13,340,000	-33%
LIHUE	8	6	33%	\$576,807	\$450,000	28%	\$9,142,414	\$2,734,000	234%
KAWAIHAU	1	3	-67%	\$430,000	\$464,000	-7%	\$430,000	\$1,521,000	-72%
HANALEI	6	10	-40%	\$1,020,000	\$1,225,000	-17%	\$6,147,500	\$12,469,000	-51%
TOTAL	21	31	-32%	\$965,000	\$800,000	21%	\$24,673,914	\$30,064,000	-18%

VACANT LAND

	Number of Sales			Median Sales Price			Total Dollar Volume		
	2026	2025	% Change	2026	2025	% Change	2026	2025	% Change
WAIMEA	1	1		\$390,000	\$410,000	-5%	\$390,000	\$410,000	-5%
KOLOA	-	4	-100%	-	\$1,350,000	-100%	-	\$5,190,000	-100%
LIHUE	-	-	-	-	-	-	-	-	-
KAWAIHAU	2	4	-50%	\$375,000	\$1,325,000	-72%	\$750,000	\$4,925,000	-85%
HANALEI	1	2	-50%	\$725,108	\$2,625,000	-72%	\$725,108	\$5,250,000	-86%
TOTAL	4	11	-64%	\$445,000	\$1,500,000	-70%	\$1,865,108	\$15,775,000	-88%



HANAIEI

HOMES

Number of Sales	5	-44%
Total Dollar Transactions	9,725,000	-58%

CONDOS

Number of Sales	6	-40%
Total Dollar Transactions	6,147,500	-51%

LAND

Number of Sales	1	-50%
Total Dollar Transactions	725,108	-86%

KAWAIIHAU

HOMES

Number of Sales	4	-50%
Total Dollar Transactions	3,747,000	-75%

CONDOS

Number of Sales	1	-67%
Total Dollar Transactions	430,000	-72%

LAND

Number of Sales	2	-50%
Total Dollar Transactions	750,000	-85%

WAIMEA

HOMES

Number of Sales	1	-67%
Total Dollar Transactions	899,000	-62%

CONDOS

Number of Sales	-	-
Total Dollar Transactions	-	-

LAND

Number of Sales	1	0%
Total Dollar Transactions	390,000	-5%

LIHUE

HOMES

Number of Sales	1	0%
Total Dollar Transactions	1,000,000	22%

CONDOS

Number of Sales	8	33%
Total Dollar Transactions	9,142,414	234%

LAND

Number of Sales	-	-
Total Dollar Transactions	-	-

KOLOA

HOMES

Number of Sales	7	-13%
Total Dollar Transactions	9,432,380	-43%

CONDOS

Number of Sales	6	-50%
Total Dollar Transactions	8,954,000	-33%

LAND

Number of Sales	-	-100%
Total Dollar Transactions	-	-100%

Waimea
 Kekaha/ Mana, Kekaha/ Mana, Kokee, Waimea,
 Kaumakani Makaweli, Hanapepe

Koloa
 Eleele, McBryde, Kalaheo, Lawai, Poipu, Omao, Koloa

Lihue
 Puhi, Lihue/ Nawiliwili, Lihue/ Kukui Grove, Lihue,
 Kalapaki/ Nawiliwili, Hanamaulu, Wailua

Kawaihau
 Wailua Houselots, Wailua Homesteads, Wailua/ Waipouli,
 Kapaa, Kapaa Homesteads, Kealia, Anahola, Aliomanu

Hanalei
 Kilauea, Anini, Princeville, Hanalei Valley, Hanalei,
 Wainiha, Haena





RESIDENTIAL

Home Sales

18

vs 2025

29

-38%

Median Sales Price

\$987,500

vs 2025

\$1,325,000

-25%

Total Dollar Volume

\$24,803,380

vs 2025

\$58,305,800

-57%



CONDOMINIUM

Condo Sales

21

vs 2025

31

-32%

Median Sales Price

\$965,000

vs 2025

\$800,000

21%

Total Dollar Volume

\$24,673,914

vs 2025

\$30,064,000

-18%



VACANT LAND

Vacant Land Sales

4

vs 2025

11

-64%

Median Sales Price

\$445,000

vs 2025

\$1,500,000

-70%

Total Dollar Volume

\$1,865,108

vs 2025

\$15,775,000

-88%

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