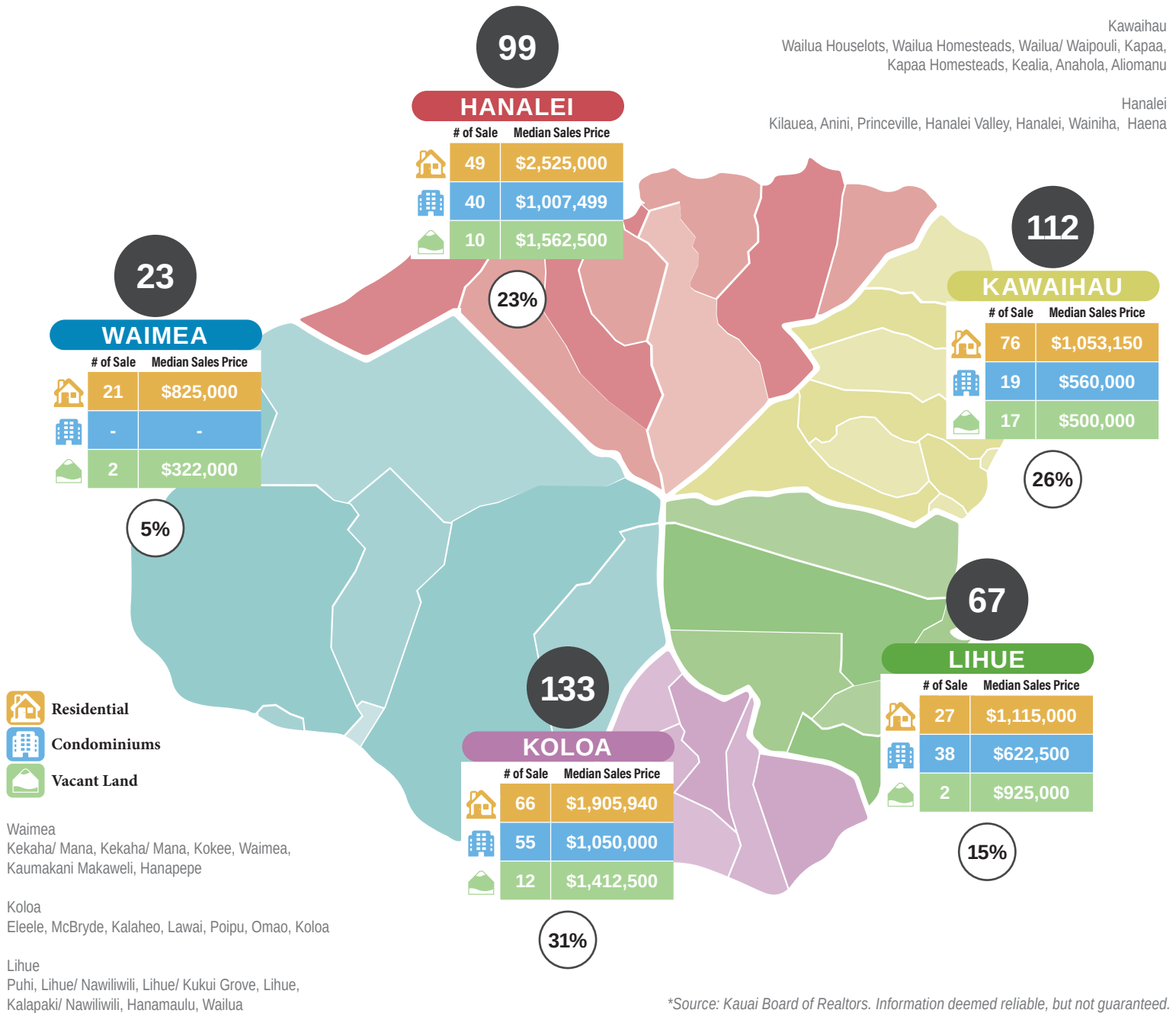




*Source: Kauai Board of Realtors. Information deemed reliable, but not guaranteed.

	% OF CLOSINGS	# OF UNITS RECORDED			MEDIAN PRICE		
HOMES	55%	239	▼	-8%	\$1,300,000	▲	11%
CONDO	35%	152	▼	-21%	\$852,500	▼	-3%
LAND	10%	43	▼	-32%	\$785,000	▼	-17%

YTD NUMBER OF UNITS RECORDED			YTD TOTAL DOLLAR VOLUME		
DISTRICT	2026	% Change	DISTRICT	2026	% Change
KOLOA	133	31%	KOLOA	\$241,666,411	-12%
KAWAIHAU	112	26%	HANALEI	\$235,180,235	-14%
HANALEI	99	23%	KAWAIHAU	\$129,855,610	-2%
LIHUE	67	15%	LIHUE	\$72,121,031	-22%
WAIMEA	23	5%	WAIMEA	\$17,525,895	-15%
TOTAL	434	-16%	TOTAL	\$696,349,182	-12%

○ % of Closed Sales by Districts through August 31, 2026
● Number of Recorded Transactions from January 1, 2026 – August 31, 2026



KAUAI

YEAR-TO-DATE

434
TOTAL NUMBER OF SALES
2026

517
TOTAL NUMBER OF SALES
2025

-16%

\$1,300,000
MEDIAN PRICE HOME

\$852,500
MEDIAN PRICE CONDO

\$785,000
MEDIAN PRICE LAND

11%

-3%

-17%

\$696,349,182
TOTAL DOLLAR VOLUME
2026

\$793,295,837
TOTAL DOLLAR VOLUME
2025

-12%

RESIDENTIAL

	Number of Sales			Median Sales Price			Total Dollar Volume		
	2026	2025	% Change	2026	2025	% Change	2026	2025	% Change
WAIMEA	21	22	-5%	\$825,000	\$812,500	2%	\$16,881,895	\$18,340,000	-8%
KOLOA	66	95	-31%	\$1,905,940	\$1,295,000	47%	\$159,072,686	\$189,982,675	-16%
LIHUE	27	29	-7%	\$1,115,000	\$1,150,000	-3%	\$35,493,505	\$37,680,600	-6%
KAWAIHAU	76	74	3%	\$1,053,150	\$1,022,500	3%	\$105,409,110	\$95,326,796	11%
HANAIEI	49	41	20%	\$2,525,000	\$2,615,300	-3%	\$161,933,128	\$147,495,149	10%
TOTAL	239	261	-8%	\$1,300,000	\$1,175,000	11%	\$478,790,324	\$488,825,220	-2%

CONDOMINIUM

	Number of Sales			Median Sales Price			Total Dollar Volume		
	2026	2025	% Change	2026	2025	% Change	2026	2025	% Change
WAIMEA	-	1	-100%	-	\$735,000	-100%	-	\$735,000	-100%
KOLOA	55	55	0%	\$1,050,000	\$1,050,000	0%	\$63,803,725	\$59,892,500	7%
LIHUE	38	51	-25%	\$622,500	\$525,000	19%	\$34,777,526	\$48,909,618	-29%
KAWAIHAU	19	26	-27%	\$560,000	\$620,000	-10%	\$12,958,000	\$20,840,000	-38%
HANAIEI	40	60	-33%	\$1,007,499	\$1,062,500	-5%	\$44,902,999	\$71,510,499	-37%
TOTAL	152	193	-21%	\$852,500	\$875,000	-3%	\$156,442,250	\$201,887,617	-23%

VACANT LAND

	Number of Sales			Median Sales Price			Total Dollar Volume		
	2026	2025	% Change	2026	2025	% Change	2026	2025	% Change
WAIMEA	2	4	-50%	\$322,000	\$372,500	-14%	\$644,000	\$1,585,000	-59%
KOLOA	12	21	-43%	\$1,412,500	\$950,000	49%	\$18,790,000	\$24,344,000	-23%
LIHUE	2	6	-67%	\$925,000	\$900,000	3%	\$1,850,000	\$5,409,000	-66%
KAWAIHAU	17	16	6%	\$500,000	\$510,000	-2%	\$11,488,500	\$16,504,000	-30%
HANAIEI	10	16	-38%	\$1,562,500	\$1,985,000	-21%	\$28,344,108	\$54,741,000	-48%
TOTAL	43	63	-32%	\$785,000	\$950,000	-17%	\$61,116,608	\$102,583,000	-40%



HANALEI

HOMES

Number of Sales	49	20%
Total Dollar Transactions	\$161,933,128	10%

CONDOS

Number of Sales	40	-33%
Total Dollar Transactions	\$44,902,999	-37%

LAND

Number of Sales	10	-38%
Total Dollar Transactions	\$28,344,108	-48%

KAWAIHAU

HOMES

Number of Sales	76	3%
Total Dollar Transactions	\$105,409,110	11%

CONDOS

Number of Sales	19	-27%
Total Dollar Transactions	\$12,958,000	-38%

LAND

Number of Sales	17	6%
Total Dollar Transactions	\$11,488,500	-30%

WAIMEA

HOMES

Number of Sales	21	-5%
Total Dollar Transactions	\$16,881,895	-8%

CONDOS

Number of Sales	-	-100%
Total Dollar Transactions	-	-100%

LAND

Number of Sales	2	-50%
Total Dollar Transactions	\$644,000	-59%

LIHUE

HOMES

Number of Sales	27	-7%
Total Dollar Transactions	\$35,493,505	-6%

CONDOS

Number of Sales	38	-25%
Total Dollar Transactions	\$34,777,526	-29%

LAND

Number of Sales	2	-67%
Total Dollar Transactions	\$1,850,000	-66%

KOLOA

HOMES

Number of Sales	66	-31%
Total Dollar Transactions	\$159,072,686	-16%

CONDOS

Number of Sales	55	0%
Total Dollar Transactions	\$63,803,725	7%

LAND

Number of Sales	12	-43%
Total Dollar Transactions	\$18,790,000	-23%

Waimea
 Kekaha/ Mana, Kekaha/ Mana, Kokee, Waimea,
 Kaumakani Makaweli, Hanapepe

Koloa
 Eleele, McBryde, Kalaheo, Lawai, Poipu, Omao, Koloa

Lihue
 Puhi, Lihue/ Nawiliwili, Lihue/ Kukui Grove, Lihue,
 Kalapaki/ Nawiliwili, Hanamaulu, Wailua

Kawaihau
 Wailua Houselots, Wailua Homesteads, Wailua/ Waipouli,
 Kapaa, Kapaa Homesteads, Kealia, Anahola, Aliomanu

Hanalei
 Kilauea, Anini, Princeville, Hanalei Valley, Hanalei,
 Wainiha, Haena





RESIDENTIAL

Home Sales

239

vs 2025
261

-8%

Median Sales Price

\$1,300,000

vs 2025
\$1,175,000

11%

Total Dollar Volume

\$478,790,324

vs 2025
\$488,825,220

2%



CONDOMINIUM

Condo Sales

152

vs 2025
193

-21%

Median Sales Price

\$852,500

vs 2025
\$875,000

-3%

Total Dollar Volume

\$156,442,250

vs 2025
\$201,887,617

-23%



VACANT LAND

Vacant Land Sales

43

vs 2025
63

-32%

Median Sales Price

\$785,000

vs 2025
\$950,000

-17%

Total Dollar Volume

\$61,116,608

vs 2025
\$102,583,000

-40%

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Seller Guide

