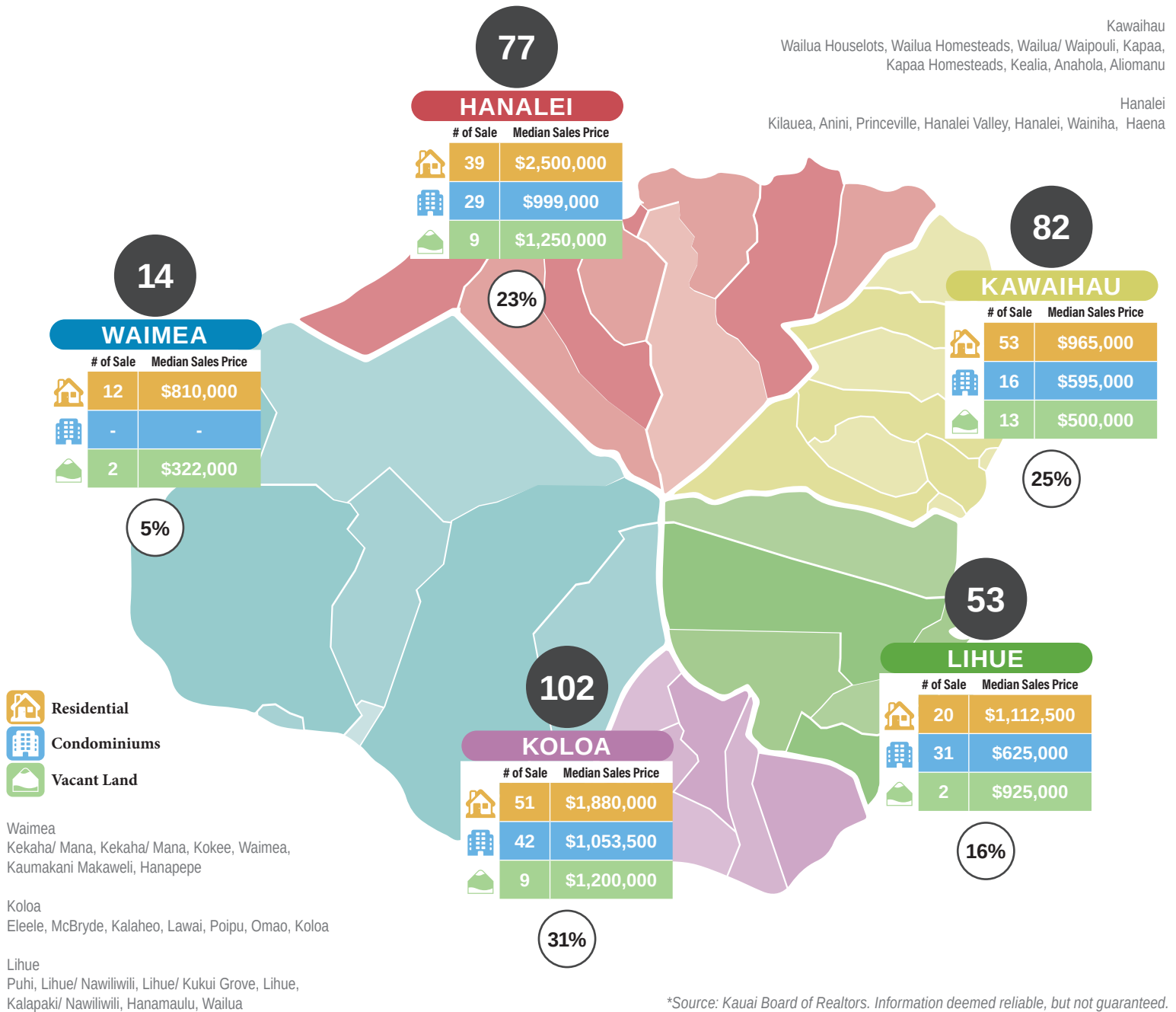




*Source: Kauai Board of Realtors. Information deemed reliable, but not guaranteed.

	% OF CLOSINGS		# OF UNITS RECORDED			MEDIAN PRICE		
HOMES	53%		175	▼	-12%	\$1,325,000	▲	15%
CONDO	36%		118	▼	-21%	\$839,500	▼	-4%
LAND	11%		35	▼	-35%	\$785,000	▼	-17%

YTD NUMBER OF UNITS RECORDED			YTD TOTAL DOLLAR VOLUME		
DISTRICT	2026	% Change	DISTRICT	2026	% Change
KOLOA	102	31%	KOLOA	\$182,343,306	-17%
KAWAIHAU	82	25%	HANALEI	\$190,948,736	2%
HANALEI	77	23%	KAWAIHAU	\$95,561,810	-14%
LIHUE	53	16%	LIHUE	\$56,266,030	2%
WAIMEA	14	4%	WAIMEA	\$10,257,900	-41%
TOTAL	328	-19%	TOTAL	\$535,377,782	-9%



KAUAI

YEAR-TO-DATE

328
TOTAL NUMBER OF SALES
2026

403
TOTAL NUMBER OF SALES
2025

-19%

\$1,325,000
MEDIAN PRICE HOME

\$839,500
MEDIAN PRICE CONDO

\$785,000
MEDIAN PRICE LAND

15%

-4%

-14%

\$535,377,782
TOTAL DOLLAR VOLUME
2026

\$590,862,704
TOTAL DOLLAR VOLUME
2025

-9%

RESIDENTIAL

Number of Sales

2026 2025 % Change

Median Sales Price

2026 2025 % Change

Total Dollar Volume

2026 2025 % Change

	2026	2025	% Change	2026	2025	% Change	2026	2025	% Change
WAIMEA	12	19	-37%	\$810,000	\$810,000	0%	\$9,613,900	\$15,535,000	-38%
KOLOA	51	74	-31%	\$1,880,000	\$1,305,000	44%	\$120,690,306	\$149,997,688	-20%
LIHUE	20	16	25%	\$1,112,500	\$1,117,500	0%	\$26,098,505	\$20,052,600	30%
KAWAIHAU	53	60	-12%	\$965,000	\$1,037,500	-7%	\$75,637,310	\$80,732,246	-6%
HANALEI	39	30	30%	\$2,500,000	\$2,428,750	3%	\$132,663,128	\$84,890,664	56%
TOTAL	175	199	-12%	\$1,325,000	\$1,150,000	15%	\$364,703,149	\$351,208,198	4%

CONDOMINIUM

Number of Sales

2026 2025 % Change

Median Sales Price

2026 2025 % Change

Total Dollar Volume

2026 2025 % Change

	2026	2025	% Change	2026	2025	% Change	2026	2025	% Change
WAIMEA	-	1	-100%	-	\$735,000	-100%	-	\$735,000	-100%
KOLOA	42	44	-5%	\$1,053,500	\$1,100,000	-4%	\$47,848,000	\$50,744,000	-6%
LIHUE	31	39	-21%	\$625,000	\$525,000	19%	\$28,317,525	\$29,891,507	-5%
KAWAIHAU	16	20	-20%	\$595,000	\$600,000	-1%	\$11,336,000	\$14,745,000	-23%
HANALEI	29	46	-37%	\$999,000	\$1,090,500	-8%	\$31,816,500	\$57,449,999	-45%
TOTAL	118	150	-21%	\$839,500	\$875,000	-4%	\$119,318,025	\$153,565,506	-22%

VACANT LAND

Number of Sales

2026 2025 % Change

Median Sales Price

2026 2025 % Change

Total Dollar Volume

2026 2025 % Change

	2026	2025	% Change	2026	2025	% Change	2026	2025	% Change
WAIMEA	2	3	-33%	\$322,000	\$335,000	-4%	\$644,000	\$1,060,000	-39%
KOLOA	9	16	-44%	\$1,200,000	\$950,000	26%	\$13,805,000	\$18,820,000	-27%
LIHUE	2	6	-67%	\$925,000	\$900,000	3%	\$1,850,000	\$5,409,000	-66%
KAWAIHAU	13	15	-13%	\$500,000	\$500,000	0%	\$8,588,500	\$15,984,000	-46%
HANALEI	9	14	-36%	\$1,250,000	\$1,922,500	-35%	\$26,469,108	\$44,816,000	-41%
TOTAL	35	54	-35%	\$785,000	\$950,000	-17%	\$51,356,608	\$86,089,000	-40%



HANALEI

HOMES

Number of Sales	39	30%
Total Dollar Transactions	132,663,128	56%

CONDOS

Number of Sales	29	-37%
Total Dollar Transactions	31,816,500	-45%

LAND

Number of Sales	9	-36%
Total Dollar Transactions	26,469,108	-41%

KAWAIHAU

HOMES

Number of Sales	53	-12%
Total Dollar Transactions	75,637,310	-6%

CONDOS

Number of Sales	16	-20%
Total Dollar Transactions	11,336,000	-23%

LAND

Number of Sales	13	-13%
Total Dollar Transactions	8,588,500	-46%

WAIMEA

HOMES

Number of Sales	12	-37%
Total Dollar Transactions	9,613,900	-38%

CONDOS

Number of Sales	-	-100%
Total Dollar Transactions	-	-100%

LAND

Number of Sales	2	-33%
Total Dollar Transactions	644,000	-39%

LIHUE

HOMES

Number of Sales	20	25%
Total Dollar Transactions	26,098,505	30%

CONDOS

Number of Sales	31	-21%
Total Dollar Transactions	28,317,525	-5%

LAND

Number of Sales	2	-67%
Total Dollar Transactions	1,850,000	-66%

KOLOA

HOMES

Number of Sales	51	-31%
Total Dollar Transactions	120,690,306	-20%

CONDOS

Number of Sales	42	-5%
Total Dollar Transactions	47,848,000	-6%

LAND

Number of Sales	9	-44%
Total Dollar Transactions	13,805,000	-27%

Waimea
Kekaha/ Mana, Kekaha/ Mana, Kokee, Waimea,
Kaumakani Makaweli, Hanapepe

Koloa
Eleele, McBryde, Kalaheo, Lawai, Poipu, Omao, Koloa

Lihue
Puhi, Lihue/ Nawiliwili, Lihue/ Kukui Grove, Lihue,
Kalapaki/ Nawiliwili, Hanamaulu, Wailua

Kawaihau
Wailua Houselots, Wailua Homesteads, Wailua/ Waipouli,
Kapaa, Kapaa Homesteads, Kealia, Anahola, Aliomanu

Hanalei
Kilauea, Anini, Princeville, Hanalei Valley, Hanalei,
Wainiha, Haena





RESIDENTIAL

Home Sales

175

vs 2025

199

-12%

Median Sales Price

\$1,325,000

vs 2025

\$1,150,000

15%

Total Dollar Volume

\$364,703,149

vs 2025

\$351,208,198

4%



CONDOMINIUM

Condo Sales

118

vs 2025

150

-21%

Median Sales Price

\$839,500

vs 2025

\$875,000

-4%

Total Dollar Volume

\$119,318,025

vs 2025

\$153,565,506

-22%



VACANT LAND

Vacant Land Sales

35

vs 2025

54

-35%

Median Sales Price

\$785,000

vs 2025

\$950,000

-17%

Total Dollar Volume

\$51,356,608

vs 2025

\$86,089,000

-40%

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Seller Guide

