

MLS Sales Statistics

Number of Sales

Kauai Island		MONTH OF				YEAR			
		January		Increase /		TO DATE		Increase /	
		1/1/20 to 1/31/20	1/1/21 to 1/31/21	# <Decrease>	% <Decrease>	1/1/20 to 1/31/20	1/1/21 to 1/31/21	# <Decrease>	% <Decrease>
ENTIRE	Residential	34	56	22	64.71%	34	56	22	64.71%
	Vacant Land	10	11	1	10.00%	10	11	1	10.00%
	Commercial/MTF	0	2	2	N/A	0	2	2	N/A
	Condominium	21	40	19	90.48%	21	40	19	90.48%
	Business	0	0	0		0	0	0	
WAIMEA	Residential	2	4	2	100.00%	2	4	2	100.00%
	Vacant Land	0	0	0		0	0	0	
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	10	10	0	0.00%	10	10	0	0.00%
	Vacant Land	2	5	3	150.00%	2	5	3	150.00%
	Commercial/MTF	0	1	1	N/A	0	1	1	N/A
	Condominium	4	14	10	250.00%	4	14	10	250.00%
	Business	0	0	0		0	0	0	
LIHUE	Residential	3	3	0	0.00%	3	3	0	0.00%
	Vacant Land	2	1	<1>	<50.00%>	2	1	<1>	<50.00%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	9	8	<1>	<11.11%>	9	8	<1>	<11.11%>
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	14	19	5	35.71%	14	19	5	35.71%
	Vacant Land	2	2	0	0.00%	2	2	0	0.00%
	Commercial/MTF	0	1	1	N/A	0	1	1	N/A
	Condominium	2	11	9	450.00%	2	11	9	450.00%
	Business	0	0	0		0	0	0	
HANALEI	Residential	5	20	15	300.00%	5	20	15	300.00%
	Vacant Land	4	3	<1>	<25.00%>	4	3	<1>	<25.00%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	6	7	1	16.67%	6	7	1	16.67%
	Business	0	0	0		0	0	0	

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Sales Volume

	54,655,287	120,697,150	66,041,863	120.83%	54,655,287	120,697,150	66,041,863	120.83%
	MONTH OF		#	%	YEAR		#	%
Kauai	January		Increase /	Increase /	TO DATE		Increase /	Increase /
Island	1/1/20 to 1/31/20	1/1/21 to 1/31/21	<Decrease>	<Decrease>	1/1/20 to 1/31/20	1/1/21 to 1/31/21	<Decrease>	<Decrease>

Island	Property Type	MONTH OF January				YEAR TO DATE			
		1/1/20 to 1/31/20	1/1/21 to 1/31/21	Increase / <Decrease>	Increase / <Decrease>	1/1/20 to 1/31/20	1/1/21 to 1/31/21	Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	32,247,027	85,278,900	53,031,873	164.46%	32,247,027	85,278,900	53,031,873	164.46%
	Vacant Land	9,129,000	7,207,750	<1,921,250>	<21.05%>	9,129,000	7,207,750	<1,921,250>	<21.05%>
	Commercial/MTF	0	2,265,000	2,265,000	N/A	0	2,265,000	2,265,000	N/A
	Condominium	13,279,260	25,945,500	12,666,240	95.38%	13,279,260	25,945,500	12,666,240	95.38%
	Business	0	0	0		0	0	0	
WAIMEA	Residential	997,007	3,061,400	2,064,393	207.06%	997,007	3,061,400	2,064,393	207.06%
	Vacant Land	0	0	0		0	0	0	
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	9,386,000	27,943,500	18,557,500	197.71%	9,386,000	27,943,500	18,557,500	197.71%
	Vacant Land	839,000	4,829,000	3,990,000	475.57%	839,000	4,829,000	3,990,000	475.57%
	Commercial/MTF	0	1,435,000	1,435,000	N/A	0	1,435,000	1,435,000	N/A
	Condominium	4,059,760	11,038,000	6,978,240	171.89%	4,059,760	11,038,000	6,978,240	171.89%
	Business	0	0	0		0	0	0	
LIHUE	Residential	3,005,000	1,710,000	<1,295,000>	<43.09%>	3,005,000	1,710,000	<1,295,000>	<43.09%>
	Vacant Land	410,000	555,000	145,000	35.37%	410,000	555,000	145,000	35.37%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	3,065,000	5,422,500	2,357,500	76.92%	3,065,000	5,422,500	2,357,500	76.92%
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	10,496,000	20,245,000	9,749,000	92.88%	10,496,000	20,245,000	9,749,000	92.88%
	Vacant Land	760,000	697,000	<63,000>	<8.29%>	760,000	697,000	<63,000>	<8.29%>
	Commercial/MTF	0	830,000	830,000	N/A	0	830,000	830,000	N/A
	Condominium	1,279,000	4,643,000	3,364,000	263.02%	1,279,000	4,643,000	3,364,000	263.02%
	Business	0	0	0		0	0	0	
HANAIEI	Residential	8,363,020	32,319,000	23,955,980	286.45%	8,363,020	32,319,000	23,955,980	286.45%
	Vacant Land	7,120,000	1,126,750	<5,993,250>	<84.17%>	7,120,000	1,126,750	<5,993,250>	<84.17%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	4,875,500	4,842,000	<33,500>	<0.69%>	4,875,500	4,842,000	<33,500>	<0.69%>
	Business	0	0	0		0	0	0	

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**MLS Sales Statistics
Median Sales Price**

Kauai Island		1,702,000	3,120,000	1,418,000	83.31%	1,702,000	3,120,000	1,418,000	83.31%
		MONTH OF		#	%	YEAR		#	%
		January		Increase /	Increase /	TO DATE		Increase /	Increase /
		1/1/20 to 1/31/20	1/1/21 to 1/31/21	<Decrease>	<Decrease>	1/1/20 to 1/31/20	1/1/21 to 1/31/21	<Decrease>	<Decrease>
ENTIRE	Residential	795,000	1,030,500	235,500	29.62%	795,000	1,030,500	235,500	29.62%
	Vacant Land	419,500	400,000	<19,500>	<4.65%>	419,500	400,000	<19,500>	<4.65%>
	Commercial/MTF	0	1,132,500	1,132,500	N/A	0	1,132,500	1,132,500	N/A
	Condominium	487,500	557,000	69,500	14.26%	487,500	557,000	69,500	14.26%
	Business	0	0	0		0	0	0	
WAIMEA	Residential	498,504	647,500	148,996	29.89%	498,504	647,500	148,996	29.89%
	Vacant Land	0	0	0		0	0	0	
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	812,500	1,437,250	624,750	76.89%	812,500	1,437,250	624,750	76.89%
	Vacant Land	419,500	325,000	<94,500>	<22.53%>	419,500	325,000	<94,500>	<22.53%>
	Commercial/MTF	0	1,435,000	1,435,000	N/A	0	1,435,000	1,435,000	N/A
	Condominium	915,880	656,500	<259,380>	<28.32%>	915,880	656,500	<259,380>	<28.32%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	895,000	565,000	<330,000>	<36.87%>	895,000	565,000	<330,000>	<36.87%>
	Vacant Land	205,000	555,000	350,000	170.73%	205,000	555,000	350,000	170.73%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	330,000	364,500	34,500	10.45%	330,000	364,500	34,500	10.45%
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	684,500	800,000	115,500	16.87%	684,500	800,000	115,500	16.87%
	Vacant Land	380,000	348,500	<31,500>	<8.29%>	380,000	348,500	<31,500>	<8.29%>
	Commercial/MTF	0	830,000	830,000	N/A	0	830,000	830,000	N/A
	Condominium	639,500	320,000	<319,500>	<49.96%>	639,500	320,000	<319,500>	<49.96%>
	Business	0	0	0		0	0	0	
HANAIEI	Residential	1,500,000	1,375,000	<125,000>	<8.33%>	1,500,000	1,375,000	<125,000>	<8.33%>
	Vacant Land	1,427,500	410,000	<1,017,500>	<71.28%>	1,427,500	410,000	<1,017,500>	<71.28%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	646,500	600,000	<46,500>	<7.19%>	646,500	600,000	<46,500>	<7.19%>
	Business	0	0	0		0	0	0	

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